

Your April Update



Good morning,

Welcome to our April update, a one-stop summary of some of our key business announcements and resources.

This month, we bring you news of a new Heritage product, our upcoming later life lending events, and our Bronze award for our sustainability efforts.

Jane Mullan, National Field Sales Manager

We're on LinkedIn - don't forget to follow us!

In Focus



Introducing our new Heritage Super product!

We're pleased to be able to offer a new product on our Heritage range, Heritage Super, giving you even greater choice when it comes to finding the right retirement solution for your client!

Key points of note include:

- Available to customers aged 55 to 85
- Single and joint life applications accepted
- Available on properties from £150,000
- Loan amounts between £10,000 £800,000
- Fixed or variable ERCs available
- 10% ERC-free repayments per year

Click here to learn more



Our Service Commitment To You and Your Client

We're driven by a commitment to deliver exceptional service to you and your customers, so we are thrilled to announce our latest achievements across Q1:

- 95.8% of applications processed within two hours
- 100% of applications processed on the day of receipt
- 99.9% of brokers' emails to underwriters actioned in four hours

99.8% of valuations assessed on day of receipt

Additionally, we've averaged 33 working days from app to

completion across Q1, including a 29-day average turnaround in March!

Click here to learn more about us and our service

Business Update

Pure **Pure** Roadshow

Register for our upcoming events!

We've a packed schedule of events in the coming weeks including:

webinar series, resuming on June 7th

Our five-part Consumer Duty

- A new Unplaceables webinar to help you find solutions to your hard-tosolve cases
- Financial Reporter's Digital Equity Release Event on May 2nd

A series of underwriting-focused

- webinars from May 18th, in partnership with Advise Wise
 - June 14th, where you can benefit from a wealth of knowledge via a range of speakers from across the industry

The Pure London Roadshow on

Find out more and register



We're moving! Please note that from the end of this week (April 28th) we'll have a new

address as we're moving offices. For anyone wanting to update their records, our new address will be:

Pure Retirement, 2200 Century Way, Leeds, LS15 8ZB



grow the market We're pleased to have joined Paradigm's panel, underlining our

appreciation of the importance of

Supporting networks to help

engaging with mortgage clubs and networks, and helping advisers to find the right solutions for their clients when it comes to retirement planning. Learn more about our support

Ecovadis!



ecovadis

We've been granted

a **bronze**

We've been recognised for our sustainability efforts, with a bronze rating from EcoVadis, which looks at how companies manage their

We've been recognised by

economic, social and environmental impacts as well as their relationships with stakeholders. Learn more about our values

In the News

A generation of retirees are unsure of their financial position

One in five wealthier homeowners believe that

their property will not play a role in their retirement or inheritance plans One in seven high-net worth individuals, those

their pension contributions within the past six months

with assets of £250,000 or more, have reduced

"Everyone concerning my life time mortgage have been

Customer Feedback

very helpful. The best thing I ever did. Financially has given me a stress-free life" Mr Gherardi, Belfast "

"All staff I have dealt with have been helpful and

knowledgeable. All have been polite and helpful 10/10"

Here to support you as always

Mrs Stacey, Coventry

"







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Tel: 0113 3660 599

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